



# 2023 GRACE Annual Report

GIVING CARE & HOPE TO THOUSANDS IN NEED

The number of people coming to GRACE for help is climbing. Last year we served more services than during the worst of the COVID pandemic. Every day, the care managers in GRACE Client Services greet lines of people waiting for help.

Please review the service statistics of GRACE's Continuum of Care your generosity made possible in the 2023 fiscal year, September 1, 2022 through August 31, 2023.

Dear Friends,

The term “change environment” is used a lot these days. To some, this term may produce anxiety. For others, it can be invigorating. It certainly seems we have all been in a “change environment” since COVID upended our lives in 2020.

At GRACE we thrive on creating a positive change environment. We look forward always and strive to stay ahead of the next challenge our community may face. We anticipate what our clients, volunteers, and staff will need to succeed in fulfilling our mission. We then change to meet expanding need and stretch ourselves to rise to new challenges.

This past year, for only the second time in its 37-year history, GRACE experienced a transition, a change in leadership. As the newest addition to the GRACE family, I am honored to be a part of this tradition of service, excellence, and compassion.

This change has had an energizing effect on volunteers and staff. It has reinforced our concern for those in crises, and amplified our efforts to resolve their problems. GRACE is stronger, more determined, and energized with a renewed focus on our mission.

I humbly find myself as the standard-bearer for an organization that owes so much to so many. When Tricia Wood opened the doors to GRACE in 1987 it was only an idea—a desire to offer a clothing room and a stocked food pantry for those who fall on hard times.

When Shonda Schaefer took over in 2006, the reach of the GRACE mission changed significantly to care for the sick and the elderly, feed the hungry, clothe the poor, and provide housing security for many.

In Fiscal Year 2023, the scope of GRACE changed again. For the first time, the number of service units provided by GRACE reached 100,000. This report delves into that number—and other statistics—to describe the trends and trajectories we are experiencing, and our planned efforts to prevail over these new challenges.

While our volume of service has expanded, our aim remains the same—to be good stewards of God’s blessings and resources in the community to provide food, clothing, housing assistance, medical care, and other essentials to those in need.

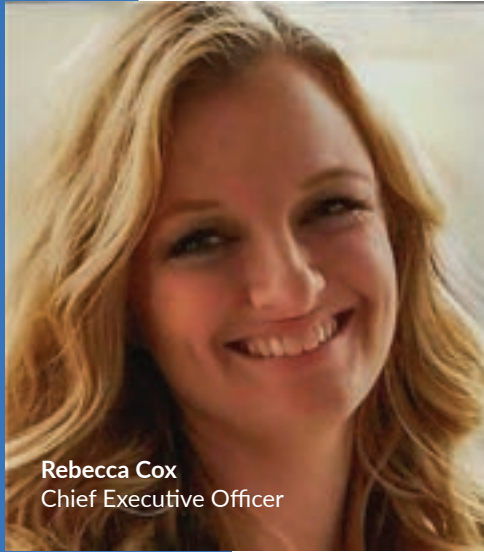
This is the constant that continues to guide GRACE’s hand. Your generous gifts have helped create GRACE. Your steady support allowed GRACE to grow and evolve. It is your continued generosity that gives us the fuel to serve our community with an excellence that grants us consistent top marks in agency standards.

Gratitude and humility fill my heart.

It is my pledge, therefore, to ensure our mission continues to transform the lives of families. With God’s grace and your ongoing partnership, I know we can help those who are struggling and, together, make our incredible community even better.

I am grateful to work alongside the more than 50 remarkable people at GRACE and the hundreds of dedicated volunteers who uphold the efficiency, integrity, and resiliency of our mission. On behalf of these folks, and especially on behalf of those we serve, I am pleased to present this report.

In service,

Rebecca Cox  
Chief Executive Officer



Front Cover Picture:

GRACE respects and protects the anonymity of all clients. The picture on the front cover of this report is a recreation of the scene outside of GRACE Client Services on any given weekday morning. GRACE staff members were asked to stand-in for our clients.



# FY23 TOPS COVID YEARS IN SERVICE PROVISION

A BANNER YEAR, BUT NO CELEBRATIONS, PLEASE!



**Stacy J. Pacholick**  
Chief Program Officer, GRACE

When the COVID pandemic sent our mission on an accelerated trajectory in the third quarter of FY20, GRACE care managers served 11,042 unduplicated clients (4,180 households) that year,

and followed with 12,311 unduplicated clients (4,393 households) in FY21.

While those totals remain the high-water marks for the numbers of clients served, the quantity of services provided is a different story. In FY20, GRACE provided 81,556 service units, a record total then. It declined in FY21 with 72,642 services provided, our second-highest total at the time.

FY23 eclipsed those lofty services records. This past year we provided 104,621 service units. Not to make light of it, but that number was reached one Food Pantry visit at a time, one Community Clinic treatment, one clothing voucher, one rent or utility payment, and each one of the other services in our Continuum of Care.

In FY22 we provided 82,260 services to 7,010 unduplicated clients (2,825 households). While we saw the number of unduplicated clients as our “new normal” after COVID, the returning upsurge in service provision was alarming.

Fewer people requiring more services meant deeper, longer-lasting personal and financial crises, and a rapidly growing volume of needs.

Moreover, the number of people in need began climbing again. Last year we saw 10,301 unduplicated clients (3,789 households) come to GRACE, a 46.9% increase over FY22.

We set a record this past fiscal year, but not the kind for which we were praying. There are no confetti cannons for us.

Our care managers are fiercely leaning into this current fiscal year. Every morning we have people waiting in line before we open, all in need of our services. At this printing we have six months under our belt, and it looks like when we conclude this year at the end of August, we will be posting new records.

We celebrate what we have been able to accomplish but wish for the sake of those we serve that the need was less.

## THROUGHOUT 2023:

**739**  
CLINICS

were conducted at the Community Clinic (11.6% increase)

**1,515**  
FAMILIES

were added as new clients to Client Services (37.1% increase)

**2,086**  
CHILDREN

received clothing packets from the Clothing Room (27.6% increase)

**3,394**  
PEOPLE

had merrier Christmases through the Christmas Cottage (16.4% increase)

**11,129**  
SHOPPERS

visited the GRACE Food Pantry (58.4% increase)

**34,265**  
LUNCHES

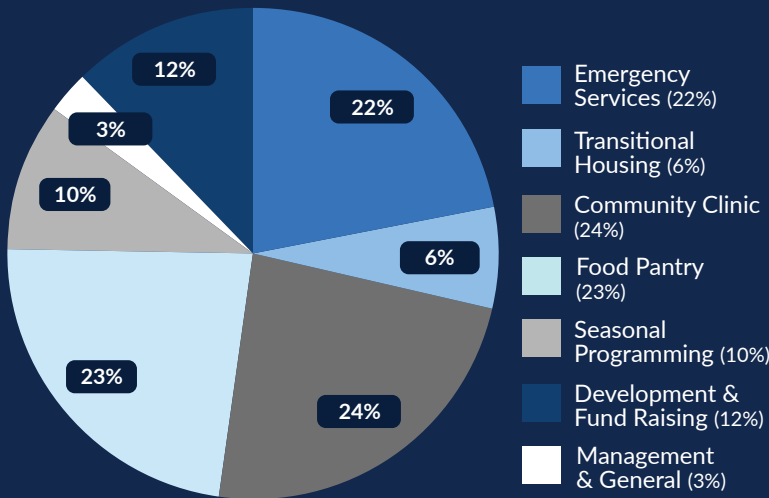
served to children during the Feed Our Kids program (12.9% increase)

**104,621**  
SERVICE UNITS

provided to GRACE clients (27.2% increase)

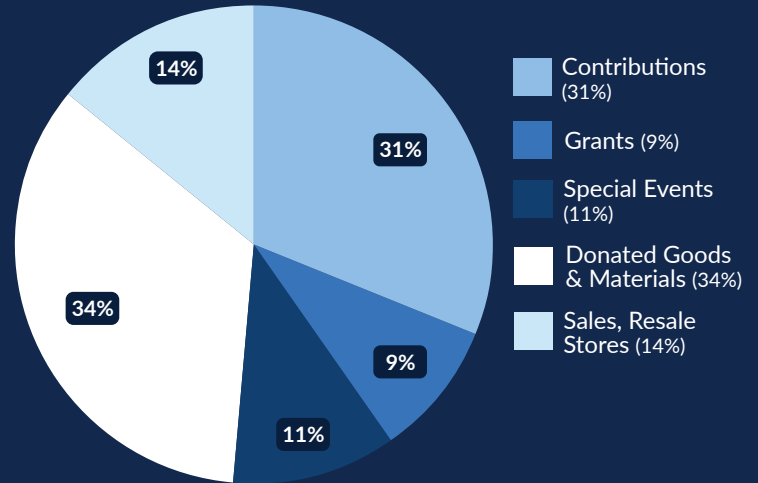
## Total Expenses

FISCAL YEAR 2022-2023



## Total Revenue

FISCAL YEAR 2022-2023



## Serving a Continuum of Care

GRACE identifies potential needs, then flexes and expands to meet those needs. Over its 37-year history, efficient and impactful services have developed. GRACE humbly calls it our “Continuum of Care”.

The Continuum of Care has six program areas: Hunger Services, Health Services, Housing Services, Children’s Services, Senior Services, and Emergency Services.

“There is some cross-over from one program area to another,” said Jamé Scott, MBA, LMSW, Director of Intake and Client Services. “For example, Feed Our Kids is the centerpiece of our Children’s Services, but it is also a big part of GRACE’s Hunger Services.”

In addition to the Feed Our Kids program, Children’s Services include Christmas Cottage, Back-To-School, the Clothing Room, and Infant Supplies.

Hunger Services include Feed Our Kids and the Food Pantry. The program area also includes Commodities, GRACE Grocery Give-Away, the Mobile Food Pantry in partnership with White’s Chapel Methodist Church, TOLO (Take One-Leave One) Boxes, the Community Gardens, and the Holiday Food Distributions on Thanksgiving and Christmas.

Client Services Manager Briana Dominguez said some Housing Services, like Rent/Mortgage Assistance and Utilities Assistance, can cross-over to Emergency Services.

Emergency Services form a safety net for clients in crises. Other Emergency Services are Transportation Assistance, Domestic Violence Counseling/Referrals through agencies that specialize in helping DV victims, Tax Assistance, and other resource referrals.

Health Services include the Community Clinic, and also Medications, Health/Diet Education, Care Coordination, and Diagnostic Services.

“In addition to offering state-of-the-art diagnostic tools,” said Ms. Dominguez, “GRACE partners with other health agencies for laboratory services and imaging, and health screenings like bone density, mammograms, and colonoscopies for early detection [of life-threatening diseases].”

Keeping our seniors in the familiar surroundings of their own homes for as long as possible is the aim of Senior Services. Senior Services include the Friends & Family program, Commodities, Home Repair and Maintenance, and Transportation services.

## Board of Directors 2022-2023

- |   |   |
|---|---|
| Susie Howell, President   Frost Bank  | John McGreevy   Community Representative                              |
| Traci Bernard, Immediate Past President   Texas Health Harris Methodist Southlake | Kevin McNamara   Wise Guys Pizzeria                                   |
| Kindal Wright Kreamer, VP of Programs   121 Community Church                      | Jeffrey Netzer   Playstudios  |
| Robert K. Warner, VP of Strategic Planning   Community Representative             | Duff O’Dell   Good Shepherd Catholic Community/Grapevine City Council |
| Ana Erwin, Secretary   City of Grapevine  | Tony Pack   Community Representative                                  |
| Kay Allen, VP of Finance   Allen Wealth Advisors                                  | Todd Renner   White’s Chapel Methodist Church                         |
| Bravis Brown   Community Representative   | Rob Schmidt   Community Representative                                |
| Victor DeVincenzo   Atmos Energy  | Becky St. John   GCISD Board of Trustees                              |
| Jerry Ducay   City of Colleyville   | Colby Tanner   BNSF Railway Co.                                       |
| Mike Hamlin   Police Department, City of Grapevine                                | Jerry Taylor   Texas Silver-Haired Legislature - Tarrant County       |
| Traci Hutton   Traci D. Hutton, Attorney  | Felix Vasquez, Jr.   Hyphen Solutions, LLC                            |
|   | Randy White   Randy White Real Estate Services                        |

## STATEMENT OF FINANCIAL POSITION

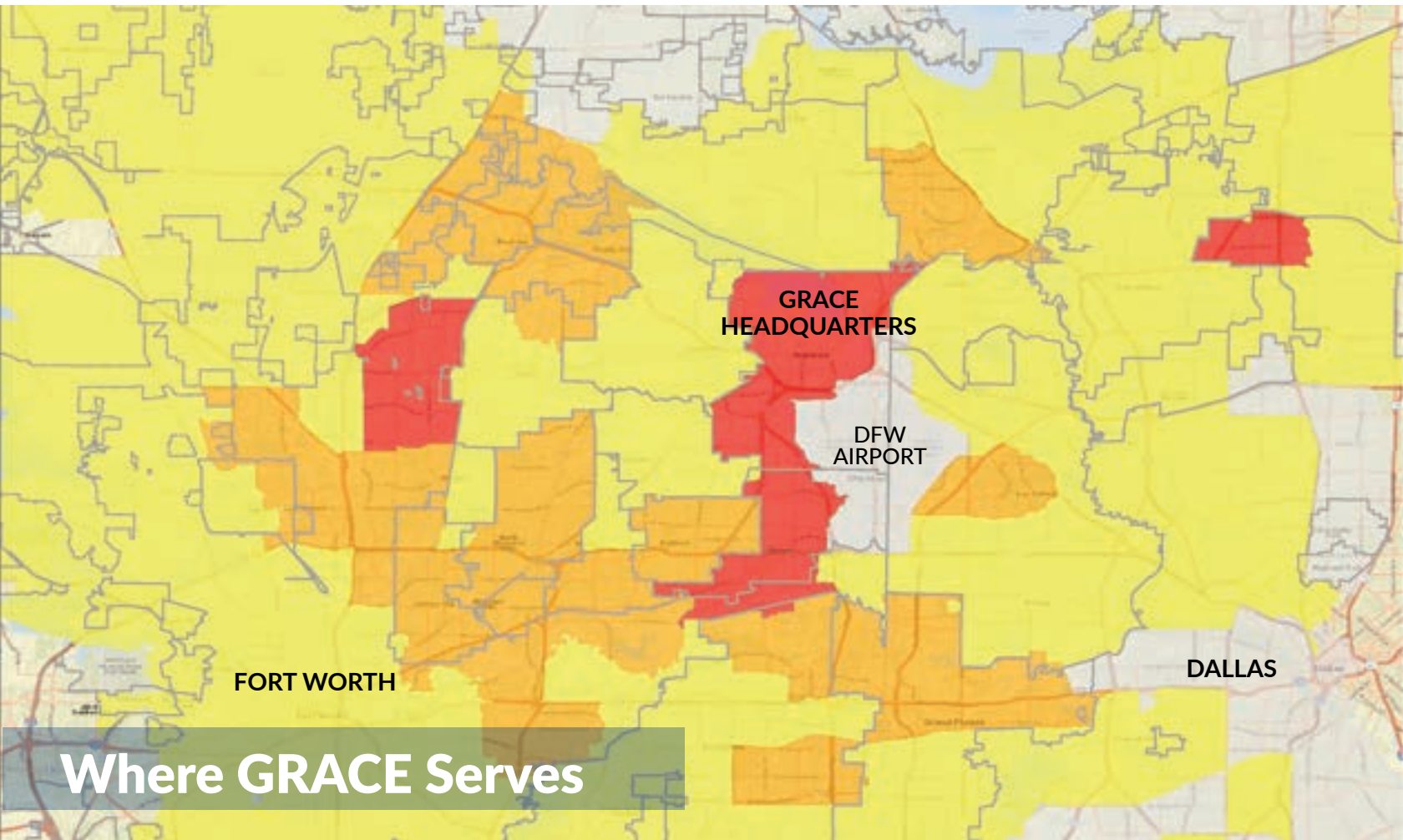
CURRENT ASSETS	2023	2022
Cash & Cash Equivalents	941,501	703,731
Investments	2,958,591	2,757,088
Resale Inventory	114,264	126,454
Pledges Receivable	98,758	93,442
Prepaid Expenses	140,947	153,152
<b>Total Current Assets</b>	<b>4,254,061</b>	<b>3,833,867</b>
<b>PROPERTY AND EQUIPMENT</b>	<b>5,433,212</b>	<b>5,616,469</b>
<b>OTHER ASSETS</b>	<b>18,844</b>	<b>16,844</b>
<b>TOTAL ASSETS</b>	<b>9,706,117</b>	<b>9,467,180</b>

## STATEMENT OF FINANCIAL POSITION

CURRENT LIABILITIES	2023	2022
Accounts Payable	82,169	113,364
Accrued Payroll	56,754	61,949
Accrued Liabilities	98,900	100,991
Deferred Revenue	444,088	260,750
Deferred Rent Liability	22,260	37,969
<b>Total Current Liabilities</b>	<b>704,171</b>	<b>575,023</b>
<b>LONG-TERM LIABILITIES</b>	<b>2,185,391</b>	<b>2,428,189</b>
<b>Total Liabilities</b>	<b>2,889,562</b>	<b>3,003,212</b>
<b>NET ASSETS</b>		
Net Assets w/o Donor Restrictions		
Board Designation	2,607,698	2,430,767
Undesignated	3,941,099	3,744,804
<b>Total Net Assets Without Donor Restrictions</b>	<b>6,548,797</b>	<b>6,175,571</b>
Net Assets w/Donor Restrictions	267,758	288,397
<b>Total Liabilities and Net Assets</b>	<b>9,706,117</b>	<b>9,467,180</b>

## STATEMENT OF FINANCIAL ACTIVITIES

REVENUE & OTHER SUPPORT	2023 TOTAL	2022 TOTAL
Contributions	2,408,824	2,377,380
Grants	696,424	460,532
In-Kind Contributions	2,645,615	2,261,816
Sales, Resale Stores, Net	1,123,283	933,476
Donated Goods & Materials	800,732	821,650
Client Donations	6,200	3,987
Investment Income	223,781	-475,871
Special Events, Net	854,138	640,654
Other Income	16,800	4,742
<b>Total Revenues &amp; Other Support</b>	<b>8,775,797</b>	<b>7,028,366</b>
<b>EXPENSES</b>		
Program Services	5,435,827	4,648,188
Management & General	174,092	197,092
Resale	2,040,936	1,850,779
Fund Raising	772,355	643,792
<b>Total Expenses</b>	<b>8,423,210</b>	<b>7,339,851</b>
<b>CHANGE IN NET ASSETS</b>	<b>352,587</b>	<b>-311,485</b>
Net Assets - Beginning of Year	6,463,968	6,775,453
Net Assets - End of Year	6,816,555	6,463,968



GRACE welcomes clients from throughout the Dallas-Fort Worth region. Our footprint of service spans nearly 60 by 35 miles. This service provision map shows where GRACE clients call home.

With more than 80 official referral partners—other agencies, places of worship, schools, hospitals and other organizations that send people to GRACE for help—and many more unofficial “word-of-mouth” referrals, clients come to us from throughout the region.

As cost of living increases year over year, so does the need for GRACE. Nearly 75% of GRACE clients are termed the “working poor”. They have jobs—many have several jobs—or recently lost their jobs. Not surprisingly, with the large conventions hotels, shopping centers, and other major employers in northeast Tarrant County, many GRACE clients live in the Grapevine area.

Our partners send individuals and families to GRACE—neighbors in need, help for their employees or co-workers, congregation members—so that we can all make ends meet in difficult times

As a steward of God’s blessings and resources in the community, GRACE demonstrates compassion for those less fortunate by providing assistance to individuals and families in crisis and guidance toward self-sufficiency.

